Writing Agent (Level 11)
Supplemental Expense Allowance Schedule

Level 11 Supplemental Expense Allowance will be payable as shown in the chart below.

ANNUITIES***	WA* Comp	Supp EA**	Total Comp
Classic (SPDA)			
Ages 0 – 75	**4%**	**--**	**4%**
Ages 76 – 80	**3%**	**--**	**3%**
Ages 81 – 90	**2%**	**--**	**2%**
Secure 4 SPDA			
Ages 0 – 80	**1%**	**--**	**1%**
Ages 81-85	**.50%**	**--**	**.50%**
Ages 86-90	**.33%**	**--**	**.33%**
Secure 5 SPDA			
Ages 0 – 80	**1.5%**	**--**	**1.5%**
Ages 81-85	**.90%**	**--**	**.90%**
Ages 86-90	**.33%**	**--**	**.33%**
Secure 6 SPDA			
Ages 0 – 80	**2%**	**--**	**2%**
Ages 81-85	**1%**	**--**	**1%**
Ages 86-90	**.33%**	**--**	**.33%**
Flexible Premium* **			
401(k)			
Ages 0 – 65	**3.5%**	**--**	**3.5%**
No-load Nonqual			
Ages 0 – 75**	**3.5%**	**--**	**3.5%**
Ages 76 – 85**	**2.6%**	**--**	**2.6%**
TSA Loan			
Ages 0 – 75**	**4%**	**--**	**4%**
Ages 76 – 85**	**3%**	**--**	**3%**
Immediate (60 months or more)			
Initial $10,000,000	**2.5%**	**--**	**2.5%**
$10,000,000 +			
CALL HOME OFFICE			

(Continued) ANNUITIES***	WA* Comp	Supp EA**	Total Comp
Short-term Single Premium			
Immediate Income (Less than			
60 months)			
24 – 29 months	**1.12%**	**--**	**1.12%**
30 – 35 months	**1.38%**	**--**	**1.38%**
36 – 41 months	**1.67%**	**--**	**1.67%**
42 – 47 months	**1.94%**	**--**	**1.94%**
48 – 53 months	**2.22%**	**--**	**2.22%**
54 – 59 months	**2.5%**	**--**	**2.5%**
Structured Settlements,			
Terminal Funding	**2%**	**--**	**2%**

LIFE INSURANCE	WA* Comp	Supp EA**	Total Comp
Graded Benefit Life	**50%**	**--**	**50%**

*WA – Writing Agent ***Issue ages vary by state **Supp EA – Supplemental Expense Allowance
****Check 'IssAge3' document for specific state maximum issue age.

Accepted by: _____ Date: _____
(Level 11 Writing Agent's signature)

Accepted by: _____ No: _____ Date: _____
(Appointing General Agent's signature and code number)